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Indiana Auto Auction Receives Top Award from RSA

Indiana Auto Auction has been recognized by RSA (Remarketing Services of America) for the Best Auction Performance in the U.S. in 2012. RSA executives Tom Pietras, Megan Haley and Don Edman visited the auction during its anniversary sale on April 25th to present RSA's top award to auction owners Henry and Patty Stanley and Eric Autenrieth.

"Indiana is one of our strong auction partners," said Megan Haley, director, remarketing strategies, Lending Services, Fiserv. "They proactively manage vehicle inventory and are always willing to go the extra mile to ensure success while consistently achieving very high service levels."

RSA cited Indiana Auto Auction for excellence in multiple areas in 2012, including transportation, retention, administration, marketing/communication and other aspects of the remarketing cycle.

"It is a thrill to be recognized as the nation's top performer for a customer like RSA," said Eric Autenrieth, noting the Indiana Auto Auction finished second in country for RSA in 2011, the auction's first year of eligibility in the remarketer's national rankings. "An award like this would not be possible without the diligence and commitment of every member of the auction team here at Indiana Auto Auction, and I commend them all for their attention to detail and hard work. It's great to share this award with the people whose efforts make Indiana Auto Auction a national leader!"



Indiana Auto Auction Leads Nation for RSA. RSA's Tom Pietras (center), congratulates (l to r) Eric Autenrieth (IAA Owner and GM), Jeff Aisel (IAA National Accounts Manager), and Patty and Henry Stanley (IAA Owners). Indiana Auto Auction was named the top performer for RSA in 2012.

Located on 80 acres near US 30 in Ft. Wayne, Indiana Auto Auction has become a driving force in the remarketing industry. Selling on 8 auction lanes every Thursday, the facility has a diverse customer base of nearly 3,500 dealers and manages the flow of more than 700 vehicles across the block every week. In addition to consignments from new and used car dealers, the auction features inventory from RSA, CNAC, VRS, Santander Consumer, EMKAY, Flexco, Enterprise Holdings, Exeter Finance, Nicholas Finance, Mark One, SAC, First Investors, Tidewater and GSA. The auction also offers a complete range of remarketing services including reconditioning, inspections, transportation, inventory financing and internet sales.