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ServNet Looks to Spring Meeting with Auction Partners in Dallas

Later this month, ServNet's auction owners and executive staff will meet together in Dallas for its annual Spring Owners' Meeting and a **Meet the Owners** luncheon with some of the nation's largest remarketers. Representatives from Ally Financial, American Honda Finance Corp., Auto Motives, Exeter Financial, Harley Davidson Financial, Santander Consumer USA, Chrysler Capital, UACC, General Motors/GM Financial, Hyundai Capital, Caprock and others are expected to attend the event, participating in discussions with members of ServNet's executive staff and owners of the 20 independent auctions in the ServNet auction group.

"ServNet's Meet the Owners events have set a new standard in the industry since we initiated them nearly ten years ago," said ServNet's president Kevin Brown. "These meetings showcase the strength, heritage and capabilities of ServNet member auctions, and give remarketers the opportunity to meet directly with the auction owners to discuss issues of mutual concern, address challenges in the market, and strengthen those important personal relationships that contribute to successful business opportunities at the auctions."

SERVNET OWNERS



Eric Autenrieth
Indiana AA



Chad M. Bailey
Akron Auto Auction



Jeff Barber
State Line AA



Kevin Brown
Missouri AA



Steve DeLuca
Auto Auction
of New England



Mark Clark
Greater Rockford AA



Doug Doll
KCI Kansas City



John Luce
Flint AA



Greg Mahugh
DAA NW, DAA Seattle
EPI El Paso



Bob McConkey
DAA NW, DAA Seattle
EPI El Paso



Ray Nichols
BSC America



R. Charles Nichols
BSC America



Michelle Nichols
BSC America



Steve Sautner
DAA of Alaska



Clark Stallings
Greenville Auto Auction



Gary Smith
DAA of OKC



Henry Stanley
Carolina AA



Patty Stanley
Carolina AA



Bob Thompson
Mid-State AA



Rob Thompson
Mid-State AA



Wade Walker
Corpus Christi AA,
San Antonio AA



Bill Williams Jr.
Flint AA



The Strength of Experience with
the Investment of Ownership

"It is more important than ever for remarketers to recognize that they are doing business with some of the most successful auctions in the country when they consign vehicles to ServNet auctions," emphasized Brown. "They are dealing directly with the person whose name is on the building, who is ultimately accountable for that business."

Brown stressed that ServNet's core group of twenty auction locations across the country is strong and resolved, anticipating opportunities to expand its market share and pursue discussions with additional auction owners.

"We have enjoyed a 28-year history as a group of the best independent auctions in the nation, and



**Pierre Pons,
ServNet CEO**

we continue to build on that legacy," says Brown. "The ServNet brand is stronger than ever. We remain committed to the role that independent auctions play in the auto remarketing industry. ServNet auctions from coast to coast continue to provide the very best service and a superior auction experience for every dealer and commercial customer."

Following the ***Meet the Owners Event***, the auction owners will hold an important business meeting, with an agenda that is expected set the tone and direction of the group for the next five years. ServNet's CEO Pierre Pons reports that the group is expected to confirm two new Directors to the ServNet's Board, both candidates from the next generation of ServNet auction owners.

"Just as many ServNet auction owners represent second and even third generations in family-owned businesses, the ServNet organization is balancing its leadership with next generation participation," said Pons. "These next generation owners are continuing a tradition of accountability and leadership that not only shapes their own operations but is felt throughout the broader auction industry. The national remarketers appreciate the certainty of knowing that they will be dealing with these thriving business with strong roots in the industry today, tomorrow and far into the future."